

SALE OF COMMERCIAL PROPERTY

NEWSEC

Newsec's team of professionals handles every step in a sale of commercial real estate - from preparation of a property-sale strategy and analysis of the competitive environment to closing the deal. Our grasp of the real estate market, experience with properties of varied sizes and sectors, constancy and full involvement guarantee each client the best result possible in the market at the time.

A well-tuned and clearly arranged sale process helps clients optimise time and costs. After getting closely acquainted with the property, our specialists work with the client to set goals for the sale and discuss strategy. They also provide the client with continual reports about the sale process and advice on how to increase the value of their assets which are on the market.

Maximum involvement by our professionals to get the results that best meet the client's needs has helped Newsec's team remain the long-time leaders in the area of intermediation.



- Analysis of the competitive environment and current demand



- Assessment of the price of the property that is for sale



- Preparation of a property-sale strategy



- Selection of potential buyers
- Active sales measures
- Participation in negotiations
- Transaction execution

NUMBERS



EUROMONEY
RATING



PROPERTIES
SOLD IN 2019 M.



VALUE OF
PROPERTIES SOLD

DIRECT SALES, REAL ESTATE AUCTIONS



REAL ESTATE PORTFOLIO AUCTIONS

Client: NT Valdos, UAB
Portfolio: 101
Selling price: 63 MEUR
Vilnius, Lithuania



REAL ESTATE AUCTION

Client: LMTA, VŠĮ
Property: 1 400 SQM
Selling price: 1,9 MEUR
Vilnius, Lithuania



REAL ESTATE PORTFOLIO AUCTIONS

Client: Luminor Bank, AB
Portfolio: 60 properties
Selling price: 6,7 MEUR
Vilnius, Lithuania